

UNITED STATES DEPARTMENT OF AGRICULTURE

Agricultural Marketing Service
Dairy Programs

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September 2003

Exhibit #:	<u>7</u>
Wit:	_____
Date:	_____
Cropper & Assoc., Ltd.	
E. Cropper # 50491	

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**Table 1: In-Area Route Disposition by Handlers
Pacific Northwest Order
1998-2002, Annual**

In-Area Route Disposition					
Year	Pool Handlers	Producer- Handlers	Other Plants	Total *	Producer- Handler Share
	1,000 Pounds				
1998	2,005,805	199,388	10,953	2,216,146	9.00%
1999	2,194,386	207,454	11,107	2,412,947	8.60%
2000	1,944,904	227,290	7,818	2,180,012	10.43%
2001	1,938,827	228,398	16,664	2,183,888	10.46%
2002	1,941,400	219,175	14,839	2,175,415	10.08%

* May not add due to rounding.

**Table 2: In-Area Route Disposition by Handlers
Pacific Northwest Order
2000-2003 to date, Monthly**

Year/Month	In-Area Route Dispositions				Producer-Handler Share
	Producer-Handlers	Pool Handlers	Other Plants	Total	
2000					
January	18,104,179	163,842,170	662,792	182,609,141	9.91%
February	17,743,835	155,811,899	599,904	174,155,638	10.19%
March	19,987,828	166,528,987	655,682	187,172,497	10.68%
April	17,438,346	154,739,266	519,454	172,697,066	10.10%
May	19,954,508	164,940,585	714,047	185,609,140	10.75%
June	18,783,027	152,647,665	878,901	172,309,593	10.90%
July	18,086,852	154,287,584	813,304	173,187,740	10.44%
August	19,970,883	160,361,960	824,372	181,157,215	11.02%
September	19,392,081	165,608,516	732,253	185,732,850	10.44%
October	19,847,372	168,226,878	762,766	188,837,016	10.51%
November	18,958,369	170,934,734	309,871	190,202,974	9.97%
December	19,022,914	166,973,416	344,306	186,340,636	10.21%
Total	227,290,194	1,944,903,660	7,817,652	2,180,011,506	10.43%
2001					
January	19,303,559	171,630,236	780,499	191,714,294	10.07%
February	16,684,638	148,859,819	910,476	166,454,933	10.02%
March	19,937,141	169,684,742	995,392	190,617,275	10.46%
April	18,750,974	155,955,124	1,818,813	176,524,911	10.62%
May	19,830,183	161,137,485	1,541,278	182,508,946	10.87%
June	18,764,931	154,789,525	1,906,571	175,461,027	10.69%
July	18,745,678	155,341,054	1,499,570	175,586,302	10.68%
August	19,489,907	159,278,158	1,583,029	180,351,094	10.81%
September	18,853,860	158,562,696	1,686,499	179,103,055	10.53%
October	20,387,059	170,661,440	1,457,336	192,505,835	10.59%
November	19,361,784	167,035,246	1,214,097	187,611,127	10.32%
December	18,287,889	165,891,259	1,270,332	185,449,480	9.86%
Total	228,397,603	1,938,826,784	16,663,892	2,183,888,279	10.46%
2002					
January	19,042,205	170,717,037	1,122,141	190,881,383	9.98%
February	16,746,605	147,717,508	1,238,175	165,702,288	10.11%
March	18,765,152	163,904,543	840,794	183,510,489	10.23%
April	18,836,581	159,432,831	661,338	178,930,750	10.53%
May	19,752,470	166,607,365	884,679	187,244,514	10.55%
June	16,646,648	145,786,945	617,881	163,051,474	10.21%
July	17,477,496	158,338,268	926,860	176,742,624	9.89%
August	17,758,013	163,163,594	885,863	181,807,470	9.77%
September	18,139,990	158,636,202	2,114,040	178,890,232	10.14%
October	19,743,692	173,023,582	2,082,962	194,850,236	10.13%
November	18,453,639	169,130,265	1,775,592	189,359,496	9.75%
December	17,812,609	164,942,028	1,689,079	184,443,716	9.66%
Total	219,175,100	1,941,400,168	14,839,404	2,175,414,672	10.08%

Prepared by:
Market Administrator's Office
Bothell, Washington
September 2003

**Table 2: In-Area Route Disposition by Handlers
Pacific Northwest Order
2000-2003 to date, Monthly**

In-Area Route Dispositions					
Year/Month	Producer- Handlers	Pool Handlers	Other Plants	Total	Producer- Handler Share
2003					
January	18,486,595	170,135,703	1,197,330	189,819,628	9.74%
February	16,090,468	150,994,181	1,549,102	168,633,751	9.54%
March	17,854,015	166,346,788	2,036,212	186,237,015	9.59%
April	17,872,380	161,553,134	1,632,145	181,057,659	9.87%
May	18,611,796	165,287,382	2,489,583	186,388,761	9.99%
June	16,771,677	147,467,708	2,215,450	166,454,835	10.08%
July	17,264,132	154,170,387	1,777,867	173,212,386	9.97%
August					
September					
October					
November					
December					
Total	122,951,063	1,115,955,283	12,897,689	1,251,804,035	9.82%

Prepared by:
Market Administrator's Office
Bothell, Washington
September 2003

**Table 3: Producer-Handlers: Number, Production & Routes
Oregon, Washington, and Total
2000-2003 To Date**

Year/Month	No.	Oregon				Washington				Oregon & Washington Combined					
		Pounds Produced	Routes	Avg. Daily Pounds	Avg. Daily Routes	No.	Pounds Produced	Routes	Avg. Daily Pounds	Avg. Daily Routes	No.	Pounds Produced	Routes	Avg. Daily Pounds	Avg. Daily Routes
2000															
January	3	6,631,320	4,500,751	213,914	145,186	9	17,154,182	13,603,428	553,361	438,820	12	23,785,502	18,104,179	767,274	584,006
February	3	6,252,726	4,521,768	215,611	155,923	9	16,404,625	13,222,067	565,677	455,933	12	22,657,351	17,743,835	809,191	633,708
March	3	6,706,898	4,813,164	216,352	155,263	9	18,005,840	15,174,664	580,834	489,505	12	24,712,738	19,987,828	797,185	644,769
April	3	6,145,977	3,846,833	204,866	128,228	9	17,702,317	13,591,513	590,077	453,050	12	23,848,294	17,438,346	794,943	581,278
May	3	6,229,898	4,404,962	200,964	142,096	9	18,462,921	15,549,546	595,578	501,598	12	24,692,819	19,954,508	796,543	643,694
June	3	6,471,038	4,360,504	215,701	145,350	9	17,656,453	14,422,523	588,548	480,751	12	24,127,491	18,783,027	804,250	626,101
July	3	6,691,486	4,393,427	215,854	141,723	8	17,844,051	13,693,425	575,615	441,723	11	24,535,537	18,086,852	791,469	583,447
August	3	6,446,644	5,387,442	207,956	173,788	8	17,880,714	14,583,441	576,797	470,434	11	24,327,358	19,970,883	784,753	644,222
September	3	6,341,187	5,118,264	211,373	170,609	8	17,214,374	14,273,817	573,812	475,794	11	23,555,561	19,392,081	785,185	646,403
October	3	6,385,933	5,381,175	205,998	173,586	8	17,175,323	14,466,197	554,043	466,652	11	23,561,256	19,847,372	760,041	640,238
November	3	6,149,629	4,952,718	204,988	165,091	8	16,383,585	14,005,651	546,120	466,855	11	22,533,214	18,958,369	751,107	631,946
December	3	6,456,022	5,075,576	208,259	163,728	8	17,257,360	13,947,338	556,689	449,914	11	23,713,382	19,022,914	764,948	613,642
Total/Avg.	3	76,908,758	56,756,584	210,133	155,073	9	209,141,745	170,533,610	571,426	465,939	12	286,050,503	227,290,194	781,559	621,011
2001															
January		Data by State cannot be published in 2001.									10	23,943,472	19,303,559	772,370	622,695
February		Oregon has fewer than three producer-handlers and is restricted.									10	22,129,557	16,684,638	790,341	595,880
March											10	24,972,104	19,937,141	805,552	643,134
April											10	24,186,079	18,750,974	806,203	625,032
May											10	25,981,136	19,830,183	838,101	639,683
June											10	24,435,482	18,764,931	814,516	625,498
July											10	25,250,702	18,745,678	814,539	604,699
August											10	24,491,165	19,489,907	790,038	628,707
September											9	21,670,946	18,853,860	722,365	628,462
October											9	23,152,691	20,387,059	746,861	657,647
November											9	22,503,756	19,361,784	750,125	645,393
December											9	22,448,117	18,287,889	724,133	589,932
Total/Avg.											10	285,165,207	228,397,603	779,140	624,037

Prepared by:
Market Administrator's Office
Bothell, Washington
September 2003

**Table 3: Producer-Handlers: Number, Production & Routes
Oregon, Washington, and Total
2000-2003 To Date**

Year/Month	No.	Oregon				Washington				Oregon & Washington Combined					
		Pounds Produced	Routes	Avg. Daily Pounds	Avg. Daily Routes	No.	Pounds Produced	Routes	Avg. Daily Pounds	Avg. Daily Routes	No.	Pounds Produced	Routes	Avg. Daily Pounds	Avg. Daily Routes
2002															
January	3	6,359,045	4,878,429	205,130	157,369	6	16,358,705	14,163,776	527,700	456,896	9	22,717,750	19,042,205	732,831	614,265
February	3	5,810,078	4,362,567	207,503	155,806	6	15,176,517	12,384,038	542,018	442,287	9	20,986,595	-16,746,605	749,521	598,093
March	3	6,249,113	4,758,697	201,584	153,506	6	17,010,558	14,006,455	548,728	451,821	9	23,259,671	18,765,152	750,312	605,327
April	3	6,643,512	4,864,419	221,450	162,147	6	17,390,391	13,972,162	579,680	465,739	9	24,033,903	18,836,581	801,130	627,886
May	3	6,728,490	4,839,965	217,048	156,128	6	18,033,946	14,912,505	581,740	481,049	9	24,762,436	19,752,470	798,788	637,176
June	3	6,294,965	4,005,022	209,832	133,501	6	16,861,625	12,641,626	562,054	421,388	9	23,156,590	16,646,648	771,886	554,888
July	3	6,874,668	4,436,558	221,763	143,115	6	18,055,777	13,040,938	582,444	420,675	9	24,930,445	17,477,496	804,208	563,790
August	3	6,590,835	4,653,347	212,608	150,108	6	18,461,137	13,104,666	595,521	422,731	9	25,051,972	17,758,013	808,128	572,839
September	3	6,123,590	4,557,572	204,120	151,919	6	17,426,588	13,582,418	580,886	452,747	9	23,550,178	18,139,990	785,006	604,666
October	3	6,297,984	4,926,885	203,161	158,932	6	17,961,483	14,816,807	579,403	477,962	9	24,259,467	19,743,692	782,563	636,893
November	3	5,934,942	4,993,735	197,831	166,458	6	16,970,754	13,459,904	565,692	448,663	9	22,905,696	18,453,639	763,523	615,121
December	3	6,252,431	4,612,841	201,691	148,801	6	17,812,682	13,199,768	574,603	425,799	9	24,065,113	17,812,609	776,294	574,600
Total/Avg.	3	76,159,653	55,890,037	208,657	153,123	6	207,520,163	163,285,063	568,548	447,356	9	283,679,816	219,175,100	777,205	600,480
2003															
January	3	6,554,247	5,082,239	211,427	163,943	6	18,222,077	13,404,356	587,809	432,399	9	24,776,324	18,486,595	799,236	596,342
February	3	5,783,471	4,316,853	206,553	154,173	6	16,918,888	11,773,615	604,246	420,486	9	22,702,359	16,090,468	810,799	574,660
March	3	6,229,677	4,843,566	200,957	156,244	6	18,589,478	13,010,449	599,661	419,692	9	24,819,155	17,854,015	800,618	575,936
April	3	6,013,921	4,809,298	200,464	160,310	6	18,240,502	13,063,082	608,017	435,436	9	24,254,423	17,872,380	808,481	595,746
May	3	6,391,919	4,772,220	206,191	153,943	6	18,298,644	13,839,576	590,279	446,438	9	24,690,563	18,611,796	796,470	600,381
June	3	6,051,023	4,325,408	201,701	144,180	6	17,809,542	12,446,269	593,651	414,876	9	23,860,565	16,771,677	795,352	559,056
July	3	6,164,557	4,751,292	198,857	153,267	6	18,141,943	12,512,840	585,224	403,640	9	24,306,500	17,264,132	784,081	556,907
August															
September															
October															
November															
December															
Total/Avg.	3	43,188,815	32,900,876	203,721	155,193	6	126,221,074	90,050,187	595,382	424,765	9	169,409,889	122,951,063	799,103	579,958

Prepared by:
Market Administrator's Office
Bothell, Washington
September 2003

**Table 4: Producer Handler Production & Routes
Oregon and Washington
December
1975-2000**

	Oregon-Washington Order (F.O. 124)			Puget Sound Order (F.O. 125)			Pacific Northwest Order (F.O. 124)					
	Oregon & Washington			Washington			Oregon			Washington		
	<u>1975</u>	<u>1980</u>	<u>1985</u>	<u>1975</u>	<u>1980</u>	<u>1985</u>	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>1990</u>	<u>1995</u>	<u>2000</u>
Producer Handlers	47 <i>1/</i>	33 <i>2/</i>	25 <i>3/</i>	26	19	18	6	4	3	13	13	8
Pounds Produced	<i>5,172,000</i>	<i>4,170,000</i>	<i>11,554,000</i>	<i>9,161,000</i>	<i>9,060,000</i>	<i>11,093,000</i>	4,766,299	4,806,535	6,456,022	14,639,668	16,467,471	17,257,360
Routes <i>4/</i>	<i>4,750,000</i>	<i>3,797,000</i>	<i>6,991,000</i>	<i>7,844,000</i>	<i>7,473,000</i>	<i>8,684,000</i>	4,254,269	4,139,469	5,075,576	12,029,110	13,833,915	13,947,338
Avg. Daily Pounds	<i>166,839</i>	<i>134,516</i>	<i>372,710</i>	<i>295,516</i>	<i>292,258</i>	<i>357,839</i>	153,752	155,050	208,259	472,247	531,209	556,689
Avg. Daily Routes	<i>153,226</i>	<i>253,032</i>	<i>225,516</i>	<i>253,032</i>	<i>241,065</i>	<i>280,129</i>	137,234	133,531	163,728	388,036	446,255	449,914

1/ Oregon and Washington producer handlers were combined. There were 41 producer handlers in Oregon and 6 in Washington in December 1975.

2/ Oregon and Washington producer handlers were combined. There were 31 producer handlers in Oregon and 2 in Washington in 1980.

3/ Oregon and Washington producer handlers were combined. There were 23 producer handlers in Oregon and 2 in Washington in 1985.

4/ Routes for 1975 and 1980 on the Oregon-Washington Order were estimated using the Class I use as published in Market Administrator's Report.

Data may include estimated numbers, indicated by *italics*.

**Table 5: Producer Handler Production & Routes and Pool Information
Pacific Northwest Order
December
1990-2000**

	<u>1990</u>	<u>1995</u>	<u>2000</u>
Producer Handlers	19	17	11
Pounds Produced	19,405,967	21,274,006	23,713,382
In-Area Routes	16,283,379	17,973,384	19,022,914
Avg. Daily Pounds	625,999	686,258	764,948
Avg. Daily Routes	525,270	579,787	613,642
Pool			
Producer Milk 1/	467,173,512	492,243,668	532,104,925
In-Area Routes	168,500,133	162,208,416	166,973,416
Avg. Daily Pounds	15,070,113	15,878,828	17,164,675
Avg. Daily Routes	5,435,488	5,232,530	5,386,239
Producer Handlers as a Percent of Pool and Producer Handlers			
Pounds of Milk	3.99%	4.14%	4.27%
In-Area Routes	8.81%	9.98%	10.23%

1/ Does not include eligible milk not pooled in 1995 and 2000. Data is restricted.

**Table 6: Utilization of Surplus Milk by Producer-Handlers 1/
Pacific Northwest Order
January 2000 through July 2003**

Year/Month	Class I		Class II		Class III/IV		Total	
	Pounds	Butterfat	Pounds	Butterfat	Pounds	Butterfat	Pounds	Butterfat
2000								
January	Restricted		2,665,317	336,181	1,812,895	131,676	4,478,212	467,857
February	626,478	22,455	2,346,376	329,427	1,748,224	117,123	4,721,078	469,005
March	926,940	33,053	2,438,771	352,500	1,622,451	129,444	4,988,162	514,997
April	1,196,360	41,811	2,462,552	287,287	1,742,890	126,797	5,401,802	455,895
May	676,170	23,627	2,714,919	344,163	1,978,459	135,592	5,369,548	503,382
June	1,210,905	41,696	2,653,514	325,519	1,434,627	111,647	5,299,046	478,862
July	1,735,248	60,105	2,964,810	339,576	1,411,310	93,352	6,111,368	493,033
August	1,422,582	49,396	2,465,276	358,544	676,703	62,549	4,564,561	470,489
September	686,735	22,875	2,045,789	310,863	730,815	99,101	3,463,339	432,839
October	721,812	24,140	2,090,035	317,945	593,296	91,571	3,405,143	433,656
November	705,596	23,053	1,984,852	289,486	735,034	104,662	3,425,482	417,201
December	1,178,173	38,893	2,143,263	308,589	1,040,992	87,579	4,362,428	435,061
Total	11,086,999	381,104	28,975,474	3,900,080	15,527,696	1,291,093	55,590,169	5,572,277
2001								
January	1,135,560	38,325	2,565,949	336,681	961,468	92,898	4,662,977	467,904
February	1,691,507	57,902	2,237,045	302,419	949,146	72,442	4,877,698	432,763
March	1,592,067	54,024	2,441,961	342,515	914,960	92,885	4,948,988	489,424
April	1,736,080	46,496	2,273,923	307,603	1,142,957	99,818	5,152,960	453,917
May	1,914,660	44,098	2,462,796	354,436	1,720,138	110,558	6,097,594	509,092
June	2,009,290	54,889	2,371,929	327,215	1,254,846	68,236	5,636,065	450,340
July	2,708,520	75,718	2,518,986	333,209	1,009,286	74,116	6,236,792	483,043
August	1,785,340	55,997	2,559,572	352,751	781,892	66,972	5,126,804	475,720
September	398,680	13,366	1,950,936	351,058	273,252	36,778	2,622,868	401,202
October	474,700	15,858	1,872,608	380,122	391,146	44,211	2,738,454	440,191
November	768,060	25,962	2,036,190	363,786	237,321	40,618	3,041,571	430,366
December	1,253,681	42,558	1,902,353	325,903	444,510	63,570	3,600,544	432,031
Total	17,468,145	525,193	27,194,248	4,077,698	10,080,922	863,102	54,743,315	5,465,993

Prepared by:
Market Administrator's Office
Seattle, Washington
September 2003

**Table 6: Utilization of Surplus Milk by Producer-Handlers 1/
Pacific Northwest Order
January 2000 through July 2003**

Year/Month	Class I		Class II		Class III/IV		Total	
	Pounds	Butterfat	Pounds	Butterfat	Pounds	Butterfat	Pounds	Butterfat
2002								
January	1,594,362	55,372	1,944,880	386,293	371,959	32,403	3,911,201	474,068
February	1,596,287	47,432	1,817,715	329,735	Restricted		3,414,002	377,167
March	1,901,680	55,022	2,018,996	390,530	Restricted		3,920,676	445,552
April	2,476,013	62,304	2,159,735	401,356	413,650	34,131	5,049,398	497,791
May	2,370,171	80,729	2,228,481	452,203	Restricted		4,598,652	532,932
June	2,889,807	89,799	2,608,511	371,493	589,860	20,562	6,088,178	481,854
July	4,123,641	117,117	2,573,297	359,598	886,632	31,232	7,583,570	507,947
August	3,608,740	105,786	2,503,254	344,771	965,040	44,169	7,077,034	494,726
September	1,169,080	29,475	2,633,547	366,023	814,220	41,064	4,616,847	436,562
October	1,229,469	30,438	2,868,499	428,009	681,760	41,701	4,779,728	500,148
November	853,000	24,089	2,778,613	373,980	458,520	36,653	4,090,133	434,722
December	1,364,800	33,729	3,610,618	404,661	758,448	47,576	5,733,866	485,966
Total	25,177,050	731,292	29,746,146	4,608,652	5,940,089	329,491	60,863,285	5,669,435
2003								
January	1,859,980	35,423	3,370,796	445,308	1,117,628	58,731	6,348,404	539,462
February	1,117,240	12,609	2,827,702	364,109	2,430,696	97,721	6,375,638	474,439
March	1,961,473	42,209	3,564,190	430,848	949,357	43,836	6,475,020	516,893
April	1,487,020	27,170	3,552,991	438,636	1,431,380	58,829	6,471,391	524,635
May	1,312,120	15,269	3,919,016	479,236	527,680	14,629	5,758,816	509,134
June	873,400	17,498	3,709,634	398,515	2,272,300	77,451	6,855,334	493,464
July	1,362,802	33,200	3,905,686	433,961	2,144,660	67,186	7,413,148	534,347
August								
September								
October								
November								
December								
Total	9,974,035	183,378	24,850,015	2,990,613	10,873,701	418,383	45,697,751	3,592,374

1/ Surplus milk in this table is defined as milk not packaged as a Class I fluid milk product at a producer-handler's plant.

Prepared by:
Market Administrator's Office
Seattle, Washington
September 2003